



## ***NEWS RELEASE***

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**Internet Telephony Services Providers' Association**  
*The Voice of Advanced Communications*

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### **2018 ITSPA Awards Winners Announced**

24<sup>th</sup> May 2018 – The winners of the 10<sup>th</sup> annual ITSPA Awards, sponsored by Magrathea, have been announced today. The Awards, which celebrate innovation and best practice across the next generation communications industry and underwent a refresh for the tenth edition, were held at the Barbican Botanical Gardens in central London. The awards were presented across twelve categories, including four new categories (Best Multi-national Solution, Best VoIP Software, Best VoIP Vertical Solution and Best VoIP Wholesaler). The winners, highly commended entrants and finalists are listed below.

#### **Award Winners:**

Best Business ITSP (up to £2m): **VoIPstudio**  
Best Business ITSP (£2m-£10m): **Gradwell Communications**  
Best Business ITSP (over £10m): **TalkTalk Business**  
Best Consumer/SOHO ITSP: **Voipfone**  
Best Multi-national Solution: **RingCentral**  
Best VoIP Infrastructure: **Netaxis Solutions – NEMO Suite**  
Best VoIP Innovation: **RingCentral – Cloud communications and Collaboration solutions**  
Best VoIP Device: **Grandstream Networks - GXP1760W WiFi IP Phone**  
Best VoIP Software: **Foehn – Voxivo Cloud Phone System**  
Best VoIP Vertical Solution: **TTNC – Countrywide Business System**  
Best VoIP Wholesaler: **Gamma**  
ITSPA Hero: **Matt Townend, Cavell Group**

#### **Highly Commended:**

Best Business ITSP (up to £2m): **RPS Technology Solutions**  
Best Business ITSP (£2m-£10m): **Voipfone**  
Best Consumer/SOHO ITSP: **Gradwell Communications**  
Best Multi-national Solution: **Orbtalk**

Best VoIP Infrastructure: **aql**

Best VoIP Innovation: **Nuvias - Dovetail**

Best VoIP Device: **Polycom – Trio 8500 AND Sangoma s series IP phones**

Best VoIP Software: IPCortex – Keevio

Best VoIP Vertical Solution: **Hello Telecom – Contrex VoIP**

Best VoIP Wholesaler: **TelcoSwitch**

Entrants to all categories had to complete a written self-assessment, which were independently reviewed by the ITSPA Awards judges. Separately, the ITSPA Hero Award, which is designed to recognise an individual or organisation which has made a special contribution to the industry, was selected by the ITSPA Council

Eli Katz, the Chair of ITSPA, said “I would like to congratulate all the winners and those companies which were highly commended at the 2018 ITSPA Awards. Fittingly, for our tenth awards anniversary, this year’s field of finalists was particularly competitive and demonstrated the strength and growth of the sector. This special event provided not just a great way to celebrate the tenth anniversary of the Awards, but also a way of recognising the achievements of ITSPA and our members over the past twelve months. 2018 has seen the work of our two task forces on business switching and cyber crime develop substantially and make good progress in their lobbying activities. We are keen for companies across the industry to continue to join ITSPA and get involved in this important work.”

Magrathea’s Technical Director, Linus Surguy, said “It has been fantastic to see entrants from across the next generation communication sector recognised again at this year’s Awards. Magrathea is delighted to continue to support ITSPA and celebrate the tenth anniversary of this important event. Congratulations to all the winners!”

The 2018 ITSPA Awards were open to all those in the VoIP and unified communications space, including those who are not members of ITSPA. For more information on ITSPA or the awards please go to [www.itspa.org.uk](http://www.itspa.org.uk)

## ITSPA Awards 2018 Finalists

### Best Business ITSP (up to £2m) Award Finalists

Sponsored by



- Hello Telecom
- RPS Technology Solutions
- SureVoIP
- VoIPstudio

### Best Business ITSP (£2m-£10m) Award Finalists

Sponsored by



- Gradwell Communications
- Orbtalk
- Soho66
- Telappliant
- Voipfone
- Voip Unlimited
- VTSL

### Best Business ITSP (over £10m) Award Finalists

Sponsored by



- M24Seven
- NFON
- TalkTalk Business

### Best Consumer/SOHO ITSP Awards Finalists

Sponsored by



- Hello Telecom
- Gradwell Communications
- SureVoIP
- Voipfone

## **Best VoIP Innovation Awards Finalists**

**Sponsored by**



- 8x8 - Cloud Contact Centre
- Netaxis Solutions – API Orchestrator
- Nuvias - Dovetail
- RingCentral – Cloud communications and Collaboration solutions
- SureVoIP – Customer Portal
- TelcoSwitch - CallSwitch

## **Best VoIP Infrastructure Award Finalists**

**Sponsored by**



- aql – IP network, TDM interconnections and SIP platforms
- Gamma – SIP Trunk Service
- Netaxis Solutions – NEMO Suite
- SureVoIP – Hosted VoIP

## **Best VoIP Device Awards Finalists**

**Sponsored by**



- Grandstream Networks – GXP1760W WiFi IP Phone
- Panasonic Business – SIP DECT Desk Phone – KX-TPA65CEB/UKB
- Polycom – Trio 8500
- Sangoma – s series IP phones
- Snom Technology – D785

## **Best Multi-national Solution Awards Finalists**

**Sponsored by**



- Orbtalk
- RingCentral
- VoIPstudio
- VTSL

### **Best VoIP Software Awards Finalists**

- Foehn – Voxivo Cloud Phone System
- IPCortex - Keevio
- Netaxis Solutions – API Orchestrator
- Ribbon Communications – SBS SWe Lite Session Border Controller

### **Best VoIP Vertical Solution Awards Finalists**

- Antheus – Healthcare system
- Ciptex – Hermes for International Contact Centres and BPO's
- Hello Telecom – Contrex VoIP
- TTNC – Countrywide Business System

### **Best VoIP Wholesaler Awards Finalists**

- Gamma
- PBX Hosting
- TelcoSwitch

### **The ITSPA Hero Award**

**Sponsored by**



Matt Townend, Cavell Group – For his longstanding contribution to the sector

**-ends-**

#### **Note to editors:**

**About ITSPA** ([www.itspa.org.uk](http://www.itspa.org.uk))

ITSPA is the UK's trade association for VoIP and next generation communication services providers. Founded in 2004, we represent the views of over 100 members ranging from the largest Tier one operators to the new entrants in the telecommunications sector. Aside from Internet telephony, our members offer video, instant messaging and other “over the top” services to millions of customers in both the business and residential communication markets.

#### **About VoIP**

Internet Telephony is the ability to make voice calls over any Internet Protocol (IP) connection, particularly broadband, using Voice over Internet Protocol (VoIP). IP Communications also enable a rich multi-media set of advanced services, including Video, High Definition Sound, Instant Messaging and Presence. Internet Telephony Service Providers can provide regular and enhanced phone line services – often at substantial cost reductions.

**The ITSPA Awards are sponsored by Magrathea:**

**About Magrathea:** (<http://www.magrathea-telecom.co.uk/>)

Magrathea is the UK's premier supplier of carrier services and managed solutions in all areas of computers and communications. First established in 1995 we have seen the industry grow and change. Our experience is a key part of the service that we deliver to you and your customers.

Our network spans both the PSTN and IP World, with multiple connections to multiple top tier TDM carriers, including a full BT & Eircom interconnect allowing us to fully integrate with the SS#7 network in both the UK and Ireland. Our IP network is diverse with multiple Tier-1 transit suppliers as well as peering at Linx supplemented by private peering with key IP providers. The network is fully NGN enabled allowing us to fully support Voice over IP interconnection and services.

Our technology is entirely developed in house but draws upon industry standards and utilises industrial strength components for ultimate carrier grade reliability.

Our switching facilities, based within Telehouse London, Bristol and Dublin give us access to virtually unlimited capacity and bandwidth and access to the best carrier networks in the world.

Magrathea are a leading wholesale VoIP provider in the UK, supporting both SIP and IAX. Our solutions include;

- Managed National and International Voice Connectivity, combining competitive rates with high call quality
- Providing UK and Ireland geographic and non-geographic numbering
- Hosted Billing Solutions
- Number Hosting
- Number Portability
- Providing 999 emergency service calling solutions